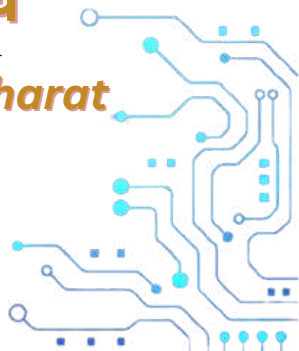




# Entrepreneurs Association of India भारतीय उद्यमी संघ

*Making an Enterprising Bharat*



## **GAON TO GLOBAL**

A voluntary organization  
building an  
Entrepreneur-centric Impact  
Ecosystem

**14 YEARS OF IMPACT**

**Work Profile**

## About Entrepreneurs Association of India (EAI)

Entrepreneurs Association of India is a not-for-profit organization with 25 thousand members formed in 2011. It works Voluntarily at the Block & District level, making it global.

It

- Has City Chapters and International Chapters,
- Has done **100 StartUp Yatra, 50 Krishi Samwad** & 300 plus workshops,
- Has done One-on-one Interaction with **1.5 lakh plus youth** in 11 years.
- It has **drafted the Startup policy for Govt. of Bihar**
- Setup free of cost Incubation and Innovation Centre in Patna for Grassroot entrepreneurs
- Raises resources from the Community for its operations
- Has been **invited by the Govt. of Five Countries** including the US, Israel, China, Netherlands, and Russia.
- Has been appreciated by several Govts and NITI Aayog.

With research study on youth and economic development and Tech and Non-Tech workshops with National and International Partners on Women Entrepreneurs, Technology, Social Entrepreneurs, etc it has gained the presence of the US Ambassador, Hon Chief Minister, Union Ministers, and His Excellency the Governor of Bihar.

EAI set up the 1st **Business Helpline in 2013** to provide free-of-cost guidance on calls for any business activity in India. It has developed its unique way to train youth, women and farmers to become entrepreneurs. It works especially for underprivileged and marginal sections of the society.

It has created 3000+ Entrepreneurs, 150+ Startups and 30 thousand plus jobs with initial Ideation to Execution, Collaboration to Business & Networking in different sectors especially Agri, Health, Education.

It has a pool of 100 plus mentors from across the Globe and investor pool with a globally renowned track record.

**Entrepreneurs Association of India is registered Not for Profit under Section 8 and also under Section 12AA & 80G under Income Tax Act 1961, India.**

EAI with its state level chapter BEA started STARTUP YATRA in 2013 on village & Block Levels in all 38 Districts of India, India to make youth aware about innovation, start-ups, eco systems for becoming entrepreneurs and taking the youth of India to the international level. EAI is also focusing on Empowerment of Women Entrepreneurs and Farmers through series of workshops and specially designed Incubation program.

EAI is creating a strong network of entrepreneurs having an interest in India. It is creating a repository of resources, reports, and business plan that will be helpful for every member of the association. Newsletters compiled from the articles and reports contributed by the advisory committee members, professors, industry experts, and fellow entrepreneurs are provided to its members.

Regular events with the entrepreneurs are organized for solving issues, sharing best practices, exchanging ideas, identification of opportunities, and developing synergy with collaboration.

Its state level chapter, BEA has been funded by Govt of India, several ministries of Govt of India like MeitY, StartUp India, Ministry of MSME, Banks, and international organizations like ILO, and TIE Global.

It works with the collaboration with state, central as well as other National and International Organizations.

## Works we do for Economic development

- Providing Complete Hand-holding support to youth, women, farmers, and all aspiring Entrepreneurs.
- From **Behavioral Change for Entrepreneurship (BCE)** to Product Launch and Business Development.
- Providing **Market Research, New Opportunities** for business, and **Sector-specific research** data.
- Connecting to all ecosystem Builders across the Globe to provide all round support to Entrepreneurs.
- Identifying and interfacing with potential partners, buyers, collaborators for entrepreneurs.
- Arranging meeting and Liaising with Banks, government officials/corporate.
- **Organizing events on National bi-national issues** of youth and community development and promoting Entrepreneurship and Innovation.
- **Participating in exhibitions and trade fairs** in various parts of the country.
- **Interactive sessions with Embassies/Consulate General** and foreign commercial service offices.
- **Mounting business and trade delegation** from various states of India and to different countries.
- **Opportunity to meet** with business delegation from various states and different Countries.
- **Advocacy/representation with government** on behalf of entrepreneurs and youth from India and other states companies on policies and trade related matters, skill development in India.

## Benefits for members

- Providing Market Research Data. New business Opportunities as and when it comes.
- Networking with the business community to help grow the Business.
- Connecting to New Technologies and machinery from across the Globe.
- Connecting to City-wise connect across India and in different countries. Involvement in Economic and industrial policy discussions with Govt.
- Access to Research, Surveys, and Knowledge Papers.
- PR and Marketing Communications.
- Project report Making, Legal Compliances.
- Internship and Placement Opportunities.
- Corporate Linkages across the Globe. Access to Workshops, Exhibitions, Trade Fairs, Conferences & Seminars.

## UDYAMI BHAWAN



## *Entrepreneurs Building*

**Entrepreneurs Association of India is going to have its own building "a temple of entrepreneurship"**

Entrepreneur Association of India's most ambitious project "Udyami Bhawan" is being constructed in New Patna. Construction of this entrepreneur building will be a boon for all the youth of India who are unable to do anything due to lack of sources.

Udyami Bhawan will have incubation centre, labs, and will tie up with important institutes of India to connect youth with latest technologies and mentors. The unique feature of Udyami Bhawan will be that the grassroots entrepreneurs coming from villages and far-flung districts will get the facility of **startup hostel**. There will be a facility of Fab Lab, maker's space, IoT lab, etc. in Udyami Bhawan in which entrepreneurs will be able to learn new technology like 3D printing, IoT, and robotics.



**National Agripreneurship Summit, New Delhi** with 700 Agripreneurs , Govt officials, Foreign Emabassies, Investors, 2017

## Bharat StartUp Yatra



**Bharat StartUp Yatra at Magadh Mahila College in Patna**, 200 plus women and girl students participated and pitched their Ideas.

## Walk the Talk BES 2017 उद्यमी बिहार बनाने के लिए



Roadshow: Walk The Talk on Udyami Bharat: Making an Enterprising India, 2017

## 100 plus Yatra in all 38 districts of Bihar, UP, MP, Jharkhand,

Entrepreneurs Association of India organizes a State-wide entrepreneurship cum StartUp Drive to make **“Youth Enterprising”** in districts and blocks of India. This has been the biggest Entrepreneurship Campaign in the Country covering almost 200 institutions in all 50 districts of India and 1,00,000 interactions with potential entrepreneurs/people with ideas and proposals. This photo is of the 1st Workshop of **Bharat Startup Yatra at VVIT.**



**With Minister of Industries Dr Bhim Singh, VC- Patna University, Director of Industries, Govt of Bihar, Principal- Patna Science College and Entrepreneurs.**



### **Bharat Startup Yatra in Siwan District, Enterprising Bharat Campaign 1st time in Siwan at Z A Islamia College.**

Being the biggest Entrepreneurship Campaign in the country, EAI wanted it to be as inclusive as possible.



### **Bharat StartUp Yatra in Ranchi at Audrey House-**

About Entrepreneurship, StartUp Activities in the country, schemes and benefits from both State and Central Govt etc were discussed.



**In 2014, Indo American Chamber of Commerce, Patna Chapter** opened in the presence of former Chief Minister of Bihar Shri Jitan Ram Manjhi.



### **Rickshaw Campaign and Innovative Marketing was done for StartUp Yatra in Katihar District, Bihar.**



### **71st Bharat Startup Yatra at Bakhtiyarpur College of Engineering, Patna -**

Esteemed Speakers at 71st Bharat Startup Yatra at Bakhtiyarpur College of Engineering, Patna; with Sessions on Ideation, Legal Compliance for Startups, Finance, Marketing, Artificial Intelligence, Incubation, Digital Marketing, Business Strategy and Networking.



### **YUVA Yatra in Darbhanga College of Engineering, For Complete**

Holistic Development of Youth, It will move to every district and will meet 10 thousand youth in 1st phase to Empower them. It will work at its best on Career, Skill, Jobs and Entrepreneurship.





**In 2015, 1st Bihar Banking Summit** was organised with state govt, RBI, NSIC and all major banks in India. It was inaugurated by Minister of Industries of Bihar, Industry Commissioner and RBI Regional Director at Hotel Maurya, Patna.



**In 2015, Round Table Meet** was held between young entrepreneurs and Union Minister of State, MSME and Secretary-Labor Dept, Govt. of Bharat. Fruitful discussion on different sectors, resource mapping for all 38 districts, Bharat Startup Yatra and cluster development for different Sectors was done



**In 2015, Hon Chief Minister of Bihar, Nitish Kumar** launching Enterprising Bharat Mobile App



EAI have also worked to empower physically disabled to become Entrepreneurs.



**Pitch 4 Bihar 2016** with Cash awards of Rs. 5 lacs was organized for the aspiring entrepreneurs and StartUps, to pitch their Idea and get awarded in collaboration with Department of Industries, Govt of Bihar. This was done to boost the morale and help the Startups come forward with their ideas and start thinking the world of entrepreneurship as a new career option too.



EAI has also Incubated and acknowledged transgenders for self employment and entrepreneurship.



**In 2016, Presentation in Reserve Bank of India, Patna among head of all Banks on building Entrepreneur-centric ecosystem in Bihar.**



**First IT Startup Meet in 2016** was organized by BEA at Adhiveshan Bhawan, Old Secretariat, Patna. Over more than 500 people were present for the meet.



**In 2016, First invitation by a Foreign govt came from Govt of China, to partner at Cross Border Trade and Investment Summit in Guiyang.**  
*Secretary General was invited as a speaker.*



**Padamshri Prof Anil Gupta felicitated by BEA team**



**Women Entrepreneurs BEA team** Ms. Usha Jha, Ms. Kalpana Kumari, and several other joined Walk the Talk to make Bihar an Enterprising State and build the ecosystem.



**2nd Bihar Banking Summit, 2016** was held at Adhiveshan Bhawan, inaugurated by Hon. Minister of Industries, Govt. of Bihar Shri Jai Kumar Singh. Discussion on the role of SMEs in Bihar, NPA, Role of SMEs financing, Mudra loan, PMEGP, Start-up India and Stand-up India Schemes and role of banks and entrepreneurs in managing NPA was done.





**Bharat Startup yatra at Institute of Hotel Management, Vaishali on 11th February 2017-** To encourage entrepreneurship development & new entrepreneurs, in collaboration with district administration at Vaishali, conducted StartUp program in the local town hall. MLA Tarkishore Prasad, BEA Secretary General Abhishek Kumar and many other members jointly launched the startup journey.



**1st Youth Entrepreneurship Summit, 2017** was inaugurated by Chief Guest – Hon. Dy Chief Minister of Bihar, several entrepreneurs were selected for their exemplary work.



**Mr. Harsh Vardhan, an MIT Alumnus, a Blockchain Evangelist,** BEA Executive Committee Member, taking session at Enterprising Zone. An interactive session was an easy to understand language and was part of the series on Blockchain Technology latest Financial Technologies and it's Utility in several sectors.



**Drone Startup displaying to Hon Chief Minister at StartUp Expo in 2017 by BEA Secretary General,**

Budding Entrepreneurs showcased startups and innovations from the region. The expo provided a platform for startups to connect with investors, mentors, and potential customers.



**Invited at GLOBAL ENTREPRENEURSHIP SUMMIT 2017, Hyderabad** by US Dept of State and NITI Aayog. Ms. Ivanka Trump and Prime Minister inaugurated the three day summit. Secretary General of EAI attended the GES 2017 as an investment advisor from for 8th Annual GES.



**National Agripreneurs Summit 2017 in Delhi with 700 participants:** A Campaign which aims to empower farmers of the country by attracting, connecting, promoting and collaborating youth and entrepreneurs in agricultural and allied sector. Govt of Netherlands, IITs, IIMs are official partners to it.



**In 2017, Thousands of Entrepreneurs gathered and participated in the "Walk the Talk" for Bihar Entrepreneurship Summit 2017.** This was done to make Bihar an enterprising state, bringing conducive ecosystem and policies to create enterprises to contribute to the economy which is otherwise dependent on Govt Jobs and Contracts.



**GST Summit 2017** was inaugurated by Hon Minister of Industries and Science & Technology and Chief Commissioner, GST and Custom (UP, Bihar, Jharkhand) with Shri Swaraj Sinha, and Shri Abhishek Kumar at GST Bhawan, Income Tax Golamber in Patna.



**Hon. Ambassador to United States of America Mr. Kenneth Juster visits EAI Office on 24th March 2018:**

Hon. Ambassador to United States of America Mr. Kenneth Juster, US Consulate General, Kolkata Mr. Craig Hall, Director of American Centre- Mr. James Dragon and other senior US officials visited Enterprising Zone, BEA Incubation Centre.



**SAARC Development Fund's Partnership Conclave 2018** was held at India International Center (IIC), New Delhi. The focus point of the occasion was towards development in the South Asia district. SAARC Development Fund (SDF) expected government assistance of individuals of SAARC locale, work on their personal satisfaction and speed up financial development, social advancement and destitution mitigation.



**Ambassadors from other countries and High Commissioner visit-**

Hon Deputy Chief of Mission in US, Hon High Commissioner to Mauritius and Hon Ambassador to Argentina, visited BEA's office, they appreciated BEA's work and guided for future endeavors.



**Workshop with Punjab National Bank on MSME Schemes for Entrepreneurs:** This workshop was done to help entrepreneurs so that they scale up their business.



**MoU signed with ICAR - ATARI for Bihar and Jharkhand at the Round Table Meet in presence of Hon Minister of Agriculture**



**National Agripreneurs Summit 2018 in Pune, International Agripreneurs Pitching sessions, Awards and interaction with Foreign Govt. Representatives. There was upto 5 lacs cash prize for Best Agri ideas, International linkages and Investments.**



**AIRSWEEE 2.0 Patna Chapter - BEA along with TiE Global successfully conducted a 5 days residence workshop program which was fully funded by US Dept of State and US Mission in India through U.S. Embassy, New Delhi, and Consulates partners. This program was meant to empower women entrepreneurs from Tier II and Tier III. Indian cities with BEA as the Regional Partner for Patna.**



**In partnership with US Consulate, Kolkata, Workshop on Business Communication in English for Women Entrepreneurs -**

20 female entrepreneurs were chosen to participate in this workshop. It was organized in collaboration with US Embassy Kolkata. Business communication Expert Mr. Dieter Brunh trained the women entrepreneurs and Mr. James Dragon, Director- US Embassy, Kolkata addressed them.





**Meeting with Mr. Hemang Jani, Secretary, Capacity Building Commission and Board Member, Karmayogi Bharat, and OSD to the Prime Minister, in Delhi.** In this meeting Mr. Abhishek Kumar discussed in detail about the entrepreneurial revolution taking place in Bharat. He also mentioned about various schemes being run by EAI. Mr. Hemang Jani described the work being done by EAI as unprecedented and said that positivity can be seen in Uttar Pradesh, Bihar and Jharkhand from the work of BEA and EAI.

**TAITRA (Taiwan External Trade Development Council) met the major importers and manufacturers from Uttar Pradesh, Bihar and Jharkhand on 5th June 2018 at Enterprising Zone.** With the support of EAI & BEA, TAITRA helped Entrepreneurs in their search of Taiwanese equipment, service, solutions and products. Major Exporters were also welcomed. They helped the local Entrepreneurs in Electronics, Security, Machineries and Hardware sectors by finding Taiwanese quality goods and solutions to improve their business. To strengthen the bilateral connections between BEA and Taiwanese manufacturers.



**Invited by Ministry of Foreign Affairs, Govt of Israel in 2018-** Mr. Abhishek Kumar (President, EAI) represented EAI and spoke about entrepreneurs and entrepreneurial ecosystem in Bihar and other states on 6th Sept 2018 at Tel Aviv on India-Israel Mixer by Pears Foundation. B EAI has been invited by Ministry of Affairs, Govt of Israel.





**Visit to Israel Embassy-** BEA Secretary General met Deputy Chief of Mission, Israel Embassy, Ms. Maya Kadosh, presented the Annual Bharat Change makers book, discussed BEA work till date, the opportunities and business trends in the States like Uttar Pradesh, Bihar & Jharkhand and new areas of collaboration between Startups from India and Israel.



BEA Secretary General was also felicitated with Honorary Citizenship of City of Pensacola, Florida, by the President of City Council, Pensacola in Florida during his visit.



**East India's first "Artificial Intelligence - Centre of Excellence"** in Patna by BEA (EAI state Chapter). The blueprint has been finalized and the experts from US helps BEA strive closer to their goal of building skills in emerging technologies and boost the startup ecosystem in India especially the underdeveloped states. Two days Artificial Intelligence Workshop at AI Centre of Excellence, Patna was conducted by the experts from our USA team, led by Chief Mentor Mr. Rakesh Ranjan, Director- Emerging Technologies, IBM, USA.



Mr. Abhishek Kumar was invited for a lunch at Tie Silicon Valley. He met Tie Angels, Tie Global Heads at their Headquarters in San Francisco, USA.



This was a momentous occasion for India and the developing states as the EAI Delhi Chapter Meet took place at a highly significant venue Gandhi Sangrahalaya, New Delhi. The gathering was characterized by a strong sense of energy and passion for Bharat, with a focus on giving back to the state that has been neglected for a considerable period of time. The meeting had a clearly defined agenda and a problem-solving approach, with attendees providing details of the way they could provide assistance according to their expertise.



### **Bihar Pravasi Sammelan: Several esteemed speaker at this event were:**

Hon Speaker of Bihar Legislative Assembly Shri Vijay Choudhary, Hon Union Minister of State for Rural Development, Shri Prabhakar Sharan, Globally Recognized Actor and Businessman in Costa Rica, Mr. Rakesh Ranjan, Director - Emerging Technologies, IBM Analytics AND Adjunct Professor at San Jose State University, California, USA, Mr. Prateek Kumar Co-Founder REPL, Co-Founder, DeHaat Mr. Adarsh Srivastava, Mr. Sahzada Siddiqui, Founder, Chai Chahat, Dubai, UAE



### **National Forensic Conference, 2019-**

Hon Dy Chief Minister of Bihar, Shri Sushil Kumar Modi and Hon Minister of PHED Shri Vinod Narayan Jha, Govt of Bihar inaugurated National Forensic Conference on Jan 2019. To bring issues to light about cyber crime and normal report misrepresentation, BEA held a day-long 'Public Forensic Conference in collaboration with FICS .



**Launch of "Coffee Table Book 2019 with 25 Changemakers" of India at 6th Bihar Entrepreneurship Summit and Bihar Pravasi Sammelan** by Three Senior Ministers of Bihar, Hon Minister of Labour, Hon of Building Construction, Hon Minister of Urban Development, Govt of Bihar and Ambassador of Costa Rica. The DGP of Bihar also addressed the Summit as a Guest of Honor. World famous Actor cum Entrepreneur also shared his views for Developing India.



**Workshop on Women Entrepreneurship at EAI:** The workshop aimed to empower women to take control of their economic futures and create successful businesses that benefit their communities and the broader economy. The workshop covered topics such as business planning, marketing, finance, and management, and provided opportunities for networking and mentorship to the established as well as aspiring entrepreneurs.



**"National Summit cum Leadership" organized by ASSOCHAM and BEA at Hotel Chanakya, Patna on Oct 2109** - Award Ceremony on Excellence in "National Summit cum Leadership" was organized by ASSOCHAM and BEA. The program was inaugurated by Mr. Vijay Kumar Sinha- Honorable Minister of Bihar Government, C.B Chakraborty- Vice President of Amway, Mr. Abhishek Kumar-Secretary General, BEA and Mr. Pankaj Singh- President, BEA. Special presence of Padma Shree Dr CP Thakur was an honor.



**Women Entrepreneurs round table conference in December 2019-** Women Entrepreneurs round table was organized in Dec 2019 by BEA in partnership with US consulate and University of Texas which aimed at widening the horizons of local businesswomen. Discussion mainly focused on creating more and more women entrepreneurs from the State and forefront them in the role of innovation, job creation and growth of the State as a whole.



**Secretary General of BEA receiving the US Govt IVLP Fellowship Medal in US by US Dept of State officials in 2020.**



**In 2020, Techathon with IIM Calcutta Innovation Park and Govt of India:** EAI with BEA organized the Techathon under TIDE 2.0 Scheme, MeitY, Govt of India with IIM Calcutta Innovation Park.

**Secretary General of BEA selected for the prestigious International Visitors Leadership Program (IVLP) by the US govt in 2019** - The US government selected and invited the Secretary-General Mr. Abhishek Kumar of BEA to visit the USA and study at more than 15 universities and institutions on Entrepreneurship and Innovation ecosystem.

During the Program, Mr. Kumar got the opportunity to visit, learn, network with, understand and analyze the entire entrepreneurship ecosystem of the Nation and how and what kind of StartUps & sectors can be introduced here in India with their help.

He extended his visit and covered eleven states of US and met the ecosystem builders there and also connected to Indian diaspora and urged them to help India in any possible way.



**In 2020, the 2nd Youth Entrepreneurship Summit was organized at IIM Bodh Gaya** in association with BEA. Abhishek Kumar, Secretary General BEA, and Dr. Vinita Sahay Director (IIM Bodh Gaya) inaugurated the Summit. Participants from different institutions across India participated in the Summit and pitched their ideas. The Summit specially focused on creating more and more youth Entrepreneurs and successful ventures



**Global Markets & Benefits of FTA** - Global Markets and Free Trade under the Govt Scheme was organized. The session was held on the benefits of Free Trade Agreements (FTAs) on global markets. Export Organization of India - Federation of Regions (FIEO-ER) in partnership with BEA under the Ministry of Commerce & Industry, Department of Commerce, Govt of India organized this conference.





**BEA invited to visit to Sree Vidyaniketan at Tirupati.** Secretary General, Entrepreneurs Association of India was invited to a 2 day visit to Tirupati by Group of Institutions at Sree Vidyaniketan at Tirupati to meet the amazing Team and CEO of the Sree Vidyaniketan at Tirupati.



**Discussion on new roadmap for Entrepreneurship** - Discussion was held on New Investments, Global Summit, Mukhyamantri Udyami Yojna, Women Entrepreneurs, different Industrial Parks, Textile Units and Startups with the Minister of Industries, Govt of Bihar, Shri Shahnawaz Hussain



**World BIO Fuel Summit, 2021- At World Bio Fuels Summit, 2021** At World Bio Fuels Summit, 2021, BEA Chairman shared his thoughts with BEA Chairman, Minister Shri Sumit Kumar Singh, Chief Minister Shri Nitya Kant and Deputy Chief Minister Shri Stanislaus and Technology Minister Shri Sumit Kumar Singh

## बिहार में 10 हजार से अधिक एफपीओ बनाने की जरूरत

बिहार, राष्ट्रीय स्तर की और ही एफपीओ की सर्वोद्विगम और एफपीओ पर निवेशकों के बीच संवादों को प्रोत्साहित करने के लिए एक बैठक आयोजित की गई। इस बैठक में एफपीओ के विकास के लिए एक नया रोडमैप तैयार किया गया। इस बैठक में एफपीओ के विकास के लिए एक नया रोडमैप तैयार किया गया। इस बैठक में एफपीओ के विकास के लिए एक नया रोडमैप तैयार किया गया।



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**Webinar on FPO's Marketing and Branding Using Modern Techniques and Technologies-** Media coverage on webinar on FPO's Marketing and Branding using modern techniques and technologies by BEA. CGM, NABARD Shri Sunil Kumar was our Chief Guest of the Session with Special Guest Speakers, DGM Shri Mrinal Ranjanuary, Ex-GM Shri Mithlesh Kumar, and Experts from Agritech, FPO's, Marketing & Branding in the Webinar



Meeting of the US Chapter members in San Francisco, California, USA







**3rd Open Mic was organised by EAI.** Patnaites are coming to share and celebrate the Joy of free speech with Poetry, Song, Standup, Shayari. Open Mic is a platform for writers, poet's, speaker, artist, and intellectual to showcase their talent.



**In 2022, Bharat Think Tank Dialogue organised at Rajendra Bhawan, New Delhi**  
Experts in various fields joined to develop and promote policy ideas and solutions. Dialogues to foster productive discussions and generate new insights and ideas took place.



**Startup Yatra at village level-**  
During this meet interaction with selected grassroots and aspiring women entrepreneurs was done. EAI offered all kinds of support in brand building, training, product development and marketing.



**US consulate General Miss. Melinda Pavek and Director, American Centre, Mr. Adrian Pratt visited Enterprising Zone, Incubation centre of BEA and interacted with 30 StartUps in March 2022.**



**At Global Entrepreneurship Summit, Hyderabad, With Shri Amitabh Kant, CEO- Niti Aayog, Currently G20 Sherpa**



**Founder's meet of 2022** was chaired by President EAI, Shri Pankaj Singh and addressed by Secretary General Shri Abhishek Singh. More than 50 participants represented their Startup shared their journey, their products and services, their Technologies and Innovations. India is changing and moving towards "Atmanirbhar" this journey was started 10 year back when EAI was formed.



**President EAI Shri Abhishek Singh addressed the International Workshop on social Innovation, Entrepreneurship, and StartUp at Design Innovation Centre - DIC, University of Delhi. MoU signed between Entrepreneurs Association of India EAI and Karorimal College for Innovation, Idea exchange, Startup and Entrepreneurship.**



**Women's Leadership Meet** was organized in the premises of EAI, in which women entrepreneurs from many districts and different regions participated. Abhishek Singh, President of EAI, Mrs. Subhadra Singh, head of women's wing, gave guidance to women entrepreneurs in organizing this meet.



**StartUp Yatra Workshop at UPES Dehradun, it was a two day workshop cum interactive sessions on several topics.**



During **Krishi Samwan** in **KVK Nawada** EAI team interacted with a progressive farmer doing hydroponics farming, female farmers need support on market linkages of mushrooms and FPOs discussed various challenges about credit linkages and market linkages and EAI team and KVK scientists guided them about various schemes and Process.



**EAI delegation led by President Shri Abhishek Kumar visited Manpur of Gaya.**

Patwa Community is the hub (500 families) of weavers who are working for many decades in this sector. They are exporting "Gamcha and Chadar" in different states of India but their issues weren't addressed for many years. The team researched their issues of technology, advanced machine, Market linkage, and Branding.







The EAI team, led by Deputy Directors Mr. Jai Kant and Mr. Prakash Kumar, represented India at the **International Alliance of Young Entrepreneurs Associations (IAYEA)** Annual Meeting in Beijing, China.

The visit focuses on forging several MoUs and partnerships to strengthen international collaboration and entrepreneurship ties.





In 2022, Meeting with Vice Chairman Niti Aayog Dr Rajiv Kumar in Delhi, EAI team explained about the existing Entrepreneurial Ecosystem and the initiatives taken by EAI.

### Farmers Producers Organization "FPO Conclave" with NABARD-State Consultation Meet on Growth of Farmers Producer Organizations FPOs was organised by BEA and NABARD.

Govt of Bihar, Secretary- Agriculture Shri N Sarvana Kumar, Chief General Manager- NABARD - Dr Sunil Kumar, Director- Horticulture, Govt of Bihar and Mr. Abhishek Kumar, President, EAI inaugurated the conclave. NABKisaan Team, General Manager- NABsanrakshan, DGM- Reserve Bank of India Smt Ranjita Choudhary, Senior representative from State Bank of India, Senior dignitaries from all the Banks, 70 selected FPOs, 10 Agripreneurs participated in the Conclave.



**Govt of China** through **China International Exchange Centre** again invited EAI President Mr Abhishek Kumar at **International Cooperation and Development Conference of Young Entrepreneurs in Beijing.**

**Mr Abhishek Kumar** also became the founding member of **International Alliance of Young Entrepreneurs Association IAYEA**, and spoke on China-India partnership and areas of Collaboration. He ahas also been designated as **Director General, Youth Develpoment Fund under IAYEA.**





The BRICS Business Forum and BRICS Solution Awards in Moscow were proudly represented by Shri Abhishek Kumar on behalf of the Entrepreneurs Association of India (EAI). Shri Kumar also had the honor of representing India at this prestigious event.

The forum served as a vital platform for fostering innovation and collaboration among BRICS and BRICS Plus nations. With participation from global entrepreneurs, the event emphasized technological advancements, strategic business partnerships, and the growth of startups.

During the discussions, Shri Abhishek Kumar showcased EAI's vision of creating a comprehensive roadmap to enable Indian startups to collaborate effectively with their BRICS Plus counterparts. This initiative aims to drive innovation, promote economic empowerment, and strengthen India's entrepreneurial ecosystem.

This engagement underscores EAI's commitment to positioning Indian entrepreneurship on a global stage while building meaningful partnerships to accelerate economic growth and innovation.

## **Krishi Samwad Workshop** **From Progressive Farmers to Agripreneurs**

**Mission:** Empowering Indian Farmers through district-wise Agripreneurship.

Krishi Samwad is EAI's flagship program **"Progressive Farmers to Agripreneurs"**. Program is being done in partnership with **ICAR-Agriculture Technology Application Research Institute (ATARI), for Uttar Pradesh, Bihar and Jharkhand**. We are doing Krishi Samwad in all Krishi Vigyan Kendra(KVK) of Uttar Pradesh, Bihar, and Jharkhand to interact with progressive farmers, FPOs, and Agripreneurs of the district and understand their challenges and opportunities, business development requirements and help them grow.

### **Objectives of Krishi Samwad :**

- One to one interaction with progressive farmers and FPOs in KVKs
- Guiding about schemes as respective of requirements and helping in making projects and applying processes.
- Helping and Connecting with Market Linkages, Credit linkages institutions, Climate Smart Agriculture etc.



**Krishi Samwad in KVK Khagaria,** 200+ farmers, FPOs and agripreneurs participated. Value added products such as Banana chips, Fibers and Mushroom Biscuits are their main products, EAI team guides them about branding and marketing to scale their products.



**Krishi Samwad in KVK, Araria** interacted with farmers and FPOs growing white and Red peanuts, Makhana, Corn etc. Farmers growing Makhana has left Makhana in the pond due to the higher cost of harvesting.



**Krishi Samwad in KVK, Sitamarhi** 150+ farmers, FPOs and agripreneurs participated in Samwad more than 50 female farmers shared their challenges in Market Linkages and EAI team guided them about schemes and branding, packaging and marketing.



EAI TEAM have visited fields in campus of KVKs and learned about their innovative and modern technique of farming various cash crops.



**Krishi Samwad in KVK, Gaya** the EAI team interacted with farmers and FPOs and agripreneurs. Several issues of progressive Farmer, FPO, Agri-startup were discussed.

EAI team lead by President Shri Abhishek Kumar visited **Krishi Vigyan Kendra Jale, Darbhanga** for "Krishi Samwad"- From Progressive Farmers to Agripreneurs", where the team interacted with progressive farmers and provided ways to market linkage and Credit linkages. Several issues of Progressive Farmer, FPO, and Agri-startup were discussed. New technologies for Makhana crops harvesting were discussed.



**In the 18th phase of Krishi Samwad, the team of EAI went to Krishi Vigyan Kendra Vaishali** and held Krishi Samvad with advanced farmers, FPOs, progressive farmers, and KVK scientists of the district. Banana growers, mushroom growers, organized farmers working on banana fiber and many FPOs from Vaishali participated in this 18th phase. In this program, the difficulties of the farmers were understood and they were told about the techniques of climate smart agriculture. In Krishi Samvad, it was told how to market Chiniya Banana like G9 Banana and how to unite all banana producers under one brand.



**Krishi Samwad in Katihar,** the team of EAI went to **Krishi Vigyan Kendra, Katihar.** Several issues of Progressive Farmer, FPO, Agri-startup were discussed. New technologies for Makhana crops harvesting were discussed.



**In the 24th phase of Krishi Samwad, the team of BEA went to Krishi Vigyan Kendra, Purnea** and held Krishi Samvad with advanced farmers, FPOs, progressive farmers and KVK scientists of the district. In this program, the difficulties of the farmers were understood and they were told about the techniques of climate smart farming.

**At Krishi Samwad in Araria, the 17th district-**discussed about the problems faced by progressive farmers, FPOs, scientists of Krishi Vigyan Kendra, in groundnut, mushroom, makhana, potato, maize, etc. and Climate Smart Agriculture CSA





**Krishi Samwad in Krishi Vigyan Kendra Dumka, Jharkhand**, led by Secretary General Shri Abhishek Kumar. Women Farmers and FPOs have participated in this workshop. Irrigation system problems has been discussed and their solutions available in country. Many Govt schemes has been shared with them to get benefits.



## कृषि उद्यमिता में युवाओं व किसानों के स्वरोजगार का बेहतर अवसर



## From Progressive Farmers to Agripreneurs



**Krishi Samwad organized at Banaras Hindu University (BHU) by EAI team led by Shri Abhishek Kumar (President) motivated FPOs and Farmers to think farming as a business in order to increase their income.** Padma Shree Dr. Chandrasekhar Singh also shared the technique to use different variety of seeds which will help to increase the crop productivity. Shri Rajesh Kumar (Founder - GreenSupply Founder), Shri Raja Kalam (Founder - Bharat Krishi) also shared their insights regarding increase of farm productivity.



**Hydroponics presentation Mr. Rahul at Krishi Samwad, Nawada, Bihar**



**Krishi Samwad Ramgarh, Jharkhand**, 17 FPOs is working in the district in various crops such as Sweet potato, Fish Farming and other crops. President EAI Shri Abhishek Kumar, Senior Scientist Krishi Vigyan Kendra, Ramgarh, DDM Nabard and Agripreneurs Participated and various innovative technologies and better market linkages options for farmers and FPOs were discussed.



**Krishi Samwad workshop in Ghazipur, Uttar Pradesh.** FOPs, Farmers, Agribusiness, Agri Scientists participated in the workshop, Shri Abhishek Singh share many central or state government schemes for FPOs and Farmers to take benefits. Rajesh Kumar share the better market linkages techniques of fresh produces.

**Krishi Samwad in Krishi Vigyan Kendra Deoghar, Jharkhand.** One to One interacted by Secretary general BEA, Shri Abhishek Kumar with Farmers and FPOs and SHGs. He advised them about value addition of tomato and others crops and also share the schemes related to the establishment of processing units, better techniques for market linkages. Senior Scientist of Krishi Vigyan Kendra also discussed the modern techniques of irrigation and new variety of seeds of tomato and other crops.

## **Past Entrepreneurship Summit** **From 2013 till 2024**

1) **1st BES (March 2014, Hotel Patliputra Ashok, Patna)** – 400 delegates joined, 22 speakers including Development Commissioner, Industry Commissioner, Director, Dept of Industries, all top businessman of Bihar, Senior official's and dignitaries from RBI, NABARD, ICAR, Ministry of MSME, Govt of India and all other banks. Startup Yatra workshop in all 38 districts of Bihar



**2) 2nd BES (March 2015, Adhiveshan Bhawan, Old Secretariat, Patna)**

– Chief Guest was Hon Chief Minister of Bihar, 500 delegates joined, 22 speakers joined including Development Commissioner, Industry Commissioner, Director Industries, all top businessman of Bihar, Senior officials and dignitaries from RBI and all other banks. Convincing state government for the Startup Committee formation and to have the policy for youth.



**Nitish bats for start-up policy**



**3) 3rd BES (March 2016, Adhiveshan Bhawan, Old Secretariat, Patna)**

– Chief Guest were Hon Minister of Industries, Govt of Bihar and Hon Minister of Science and Technology, Govt of Bihar. 600 delegates joined, 24 speakers joined including Development Commissioner, Industry Commissioner, Director Industries, all top businessman of Bihar, Senior official's and dignitaries from RBI, NABARD, ICAR, Ministry of MSME, Govt of India and all other banks.

**Declaration of INR 500 crore StartUp Seed fund by state government.**



**4) 4th BES (March 2017, Sri Krishna Memorial Hall, Patna)**

– Chief Guest was Hon. Chief Minister of Bihar, 4500 delegates, 24 speakers including Development Commissioner, Industry Commissioner, Director Industries, all top businessman of Bihar, Senior official's and dignitaries from RBI, NABARD, ICAR, Ministry of MSME, Govt of India and all other banks. Launch of Bihar Startup Policy.



**5) 5th BES (March 2018, Gyan Bhawan Patna)** – Chief Guest was His Excellency Governor of Bihar, 3000 delegates, 22 speakers from RBI, NABARD, ICAR, top businessman of Bihar, dignitaries from Govt of India, Govt of Bihar, global speakers from MIT, Harvard, World Bank, visit of US Ambassador at BEA office.

District wise award was given to the entrepreneurs.



**6) 6th BES (March 2019, Gyan Bhawan, Patna)** – Chief Guest was Hon Minister of Labour Resource, Govt of Bihar, 23 speakers from RBI, NABARD, ICAR, top businessman of Bihar, dignitaries from Govt of India, Govt of Bihar, global speakers from MIT, Harvard, World Bank, Bihari diaspora participated actively, Ambassador from AI Centre of Excellence was established.



**7) 7th BES (March 2020, Virtual summit)** – Chief Guests were Hon. Minister of Agriculture & Hon. Minister of Industries, Global speakers including various Ambassadors, BI, NABARD, ICAR, top businessman of Bihar, dignitaries from Govt of India, Govt of Bihar, global speakers from MIT, Harvard, World Bank, Bihari diaspora.





**8) 8th BES (March 2021, Enterprising Zone, Patna) – Chief Guests** were Hon. Minister of Agriculture and Hon. Minister of Industries, 3000 delegates (including virtual delegates), speakers from RBI, NABARD, ICAR, top businessman of Bihar, dignitaries from Govt of India, Govt of Bihar, global speakers from MIT, Harvard, World Bank, Bihari diaspora participated actively. Grassroot to Global, use of technology in agriculture.



**9) 9th BES (March 2022, Gyan Bhawan, Patna) – Chief Guests** were Hon. Dy Chief Minister of Bihar, Hon. Minister of Industries, Hon. Minister of Building Construction Department, 25 speakers including dignitaries from Govt of India, Padmashree awardee, officials from RBI, NABARD, ICAR, top businessmen from Bihar, global speakers from MIT, Harvard, World Bank, 1000+ delegates.  
Exhibition and Acknowledgement of Agripreneurs from all districts of Bihar.



**10) 10th BES (March 2023, Gyan Bhawan, Patna) – Chief Guests** were Hon. Minister of Building Construction, Minister of Agriculture and Minister of Land Revenue, Senior Advisor, Smt Anna Roy, NITI Aayog. US consulate General and Secretary, Capacity Building Commission also addresssed the audience. 25 speakers including dignitaries from World Bank, GIZ, Govt of India, Padmashree awardees, officials from RBI, NABARD, ICAR, top businessmen from Bihar, global speakers from MIT and Harvard. A seed fund of Rs. 1.78 crores from Govt of India were given to the startups selected uner various schemes of Govt of India.





**11) 11th BES (March 2024, Gyan Bhawan, Patna)** – Chief Guests were Shri Shashank Priya (Member, CBIC). Mr. Eric Garcetti, US Ambassador to India also attended the summit. Apart from that 25 speakers including dignitaries from World Bank, Govt of India, Angel investors, Padmashree awardees, academicians, top businessmen from Bihar, global speakers from MIT and Harvard participated. A seed fund of Rs. 1.50 crores from Govt of India were given to the startups selected under various schemes of Govt of India.



**Mumbai StartUp Fest** at Bandra Auditorium, Mumbai in 2017



StartUp Yatra workshop in **Gwalior** with the commissioner and the smart City innovators



StartUp Yatra workshop in **IIT Roorkee** with the startups and aspiring entrepreneurs on business modelling



**2nd National Agripreneurship Summit, Pune** was organized in 2018 with 400 plus exhibitors and 50000 plus entrepreneurs in agri sector coming in a 4 day event.



**In 2023, at Delhi Public Library, Delhi** as Majdoor Diwas- Maboot Diwas on Labour Day with Ministry of Culture, Govt of India

## Bharat Entrepreneurship Summit भारत उद्यमिता सम्मेलन New Delhi



The summit witnessed United Nations Resident Coordinator in India **Mr Shombi Sharp** as the **Chief Guest**, **Mr Arun Kumar Sharma**, **Chairman Forbes Global Properties India (Ex-DGP, Gujarat)**, **Mr Amitabh Verma**, **(Ex Banking Secretary)**, **Mr Saurav Shah (Executive Director, PFC, Govt of India)**, **Padmashree Kanwal Singh Chauhan** and several Govt of Honors from Govt of India and Esteemed Speakers from the corporate.

It was of Integration of all Indian states from Kerela to Kashmir and from Gujarat to Arunachal Pradesh for Business Growth, it had State level Awards, StartUp Awards, Business Discussions and Partnerships.



Bharat Entrepreneurship Summit 2024, New Delhi



Women Entrepreneur from across India received the Bharat Entrepreneur Award at Bharat Entrepreneurship Summit, New Delhi

## नई दिल्ली में आईजीकेवी के इनक्यूबेशन सेंटर को भारत इनक्यूबेटर अवॉर्ड, चार इन्वेस्टिव स्टार्टअप भी हुए सम्मानित

नई दिल्ली, 10 अक्टूबर

एन आई केवी के इनक्यूबेशन सेंटर को भारत इनक्यूबेटर अवॉर्ड 2024 में सम्मानित किया गया है। यह अवार्ड भारत सरकार द्वारा प्रदान किया जाता है।

इस अवार्ड के माध्यम से सरकार इनक्यूबेशन सेंटरों को प्रोत्साहित करती है जो नए व्यवसायों को प्रोत्साहित करती हैं।



भारत इनक्यूबेटर अवॉर्ड 2024 के विजेताओं का समूह।

इस अवार्ड के माध्यम से सरकार इनक्यूबेशन सेंटरों को प्रोत्साहित करती है जो नए व्यवसायों को प्रोत्साहित करती हैं।

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## आईआईटी रोपड़ टेक्नोलॉजी और इन्वेंशन फाउंडेशन को भारत इनक्यूबेटर अवॉर्ड से किया गया सम्मानित

नई दिल्ली, 10 अक्टूबर

आईआईटी रोपड़ टेक्नोलॉजी और इन्वेंशन फाउंडेशन को भारत इनक्यूबेटर अवॉर्ड 2024 में सम्मानित किया गया है।



आईआईटी रोपड़ टेक्नोलॉजी और इन्वेंशन फाउंडेशन के विजेताओं का समूह।

**Indira Gandhi Krishi Vishwavidyala (IGKV) Incubation Centre, Chattisgarh received the Bharat Incubator Award.**

**IIT Ropar received the Bharat Incubator Award at Bharat Entrepreneurship Summit, New Delhi**

## Varuna Anand receives Bharat Entrepreneur Award at Bharat Entrepreneurship Summit 2024 at New Delhi



Varuna Anand, a prominent entrepreneur, has been honored with the Bharat Entrepreneur Award at the Bharat Entrepreneurship Summit 2024. The award recognizes his significant contributions to the startup ecosystem.

The award is presented by the Ministry of Entrepreneurship and Small Scale Industries, Government of India. It is a testament to the hard work and dedication of entrepreneurs like Varuna Anand.

## State Entrepreneurs honoured at EAI Summit in New Delhi



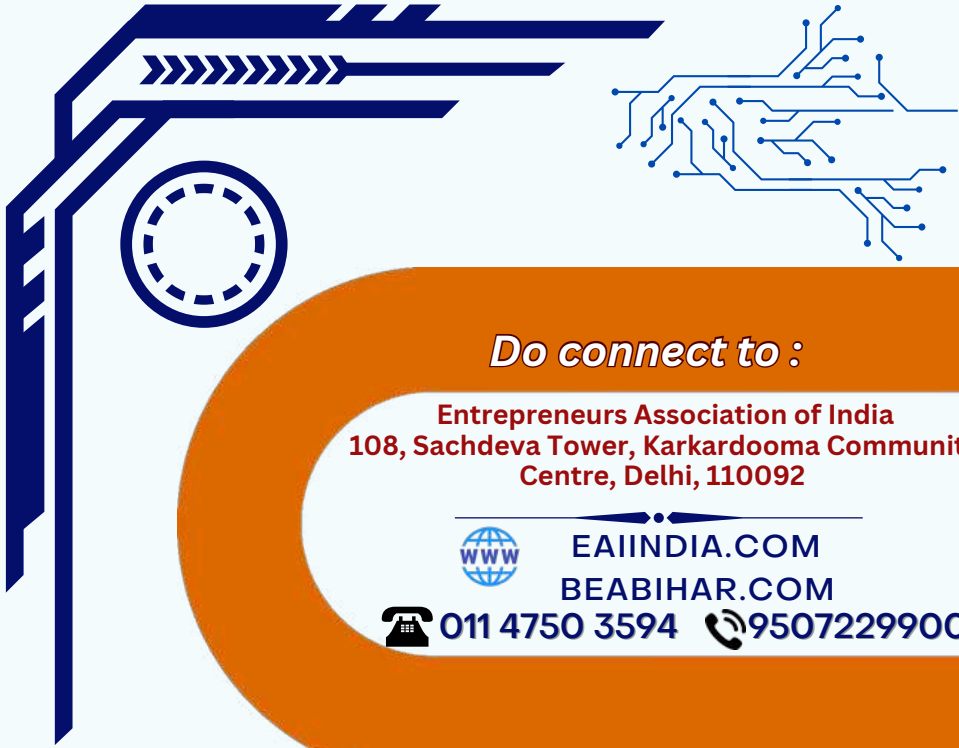
राज्य के उद्योगपतियों का समूह EAI सम्मेलन पर।

**Women Entrepreneur From Jammu & Kashmir received Bharat Entrepreneur Award 2024**

**Entrepreneur from ASSAM received Bharat Entrepreneur Award**

**An effort rarely seen:**  
Even before the summit, all the participants were mapped with their specific requirements about their startups and their businesses. With a team of experts, they will be connected for one year for their business growth. Applications were invited from across Indian States for the Summit involving all stake holders from state govt, academic institutions to industry bodies.





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